



For Sale: Hotel for Sale #200



Agent Info

Name: ArKadia
 Company Name:
 Country: United Kingdom
 Phone:
 Languages: Dutch, English, French, German, Italian, Polish, Portuguese, Romanian, Russian, Spanish, Swedish

Listing details

Property for: Sale
 Price: USD 16,445,039.75

Location

Country: Mexico
 State/Region/Province: Quintana Roo
 Posted: May 21, 2026

Description:
 Price 16 500 000 USD

[Download Brochure](#)
 Type Commercial Hotels for Sale
 Location Tulum Centro Tulum Real Estate
 Keys 95
[Contact Us for Info](#)
[Property Description](#)

This income producing hotel is located in central Tulum and has been in continuous operation since 2020. The asset is designed for efficient scale and steady demand across the Riviera Maya with convenient access to Tulum International Airport TQO and Canc n International Airport CUN . The property totals 95 keys comprising 87 guest rooms and 8 two bedroom condominiums. Every guest room includes a private balcony or terrace. The condominiums add living and dining areas plus kitchenettes which makes them suitable for families long stay guests and VIP blocks. A rooftop complex anchors the on site experience and revenue. It includes an infinity edge pool a jacuzzi and a full service restaurant and bar with panoramic jungle views. The hotel also offers two dedicated event spaces one accommodating approximately 250 guests and another designed for about 100 supporting weddings corporate retreats and private functions. The site spans 4 600 m2 of land with 11 000 m2 of construction. Frontage includes two street level commercial units that can generate supplemental lease income. A structured parking facility holds about 60 vehicles which supports high occupancy periods and events. Core infrastructure includes an independent water well with reverse osmosis treatment an emergency generator for continuity of operations and energy efficient LED lighting across the property.



Operational performance is supported by a strong digital presence. Since opening the hotel has accumulated 4 000 guest reviews and maintains high visibility on major online travel agencies including top placement in Booking.com search results for Tulum. Over the past year reservations and revenue have shown year over year growth reflecting both reputation and market positioning.

Access and connectivity are competitive advantages. The property is near Tulum International Airport TQO offering straightforward regional and international links while beaches cenotes dining and cultural sites are within easy reach from the central Tulum location.

The investment case centers on scale diversification and operating leverage. The 11 000 m2 build supports multiple income streams across Rooms Extended Stay Rooftop F B Events and Retail. Demand is diversified among transient leisure group business and extended stay segments with further upside in event programming and channel mix optimization.

Sellers are highly motivated and open to offers.

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Keys 95

Lease terms

Date Available:

Additional information

Website URL:

http://www.arkadia.com/GSAZ-T148006/?utm_campaign=multicast&utm_medium=web&utm_source=IMLIX.COM

Contact information

IMLIX ID:

mx62259846

